# **Aite** Novarica

EXECUTIVE PARTNER SERVICE FOR FINANCIAL SERVICES CISOS/SECURITY EXECUTIVES



We love Aite-Novarica's work. Your research programs are timely and relevant, and because of that focus you keep us one step ahead of the game — future horizon line insights we can use.

#### LARGE REGIONAL U.S. BANK

## Your Bridge to Relevant C-Level Insights, Decision Support, and Networking

Designed specifically for Chief Information Security Officers (CISO) in financial services organizations, this new service helps our clients make better decisions about information security practices and investments to drive greater business impact.

#### **Our Story**

Aite-Novarica Group was created through the merger of Aite Group LLC and Novarica Inc. — two marketleading, financial-services-focused advisory firms. We develop mission-critical insights on technology strategy within a number of key domains, including banking, payments, insurance, wealth management, capital markets, fraud and AML, and cybersecurity.

#### Who We Are

We place experienced advisors at the core of our work. Comprising former technology, strategy, and operations executives, our experts leverage deep insights developed via our extensive network of clients and other industry contacts. Their advice is based on years of industry experience coupled with comprehensive supporting data.

#### Who We Serve

The new Executive Partner Service (EPS) is designed specifically for senior executives in banks and other financial services institutions who lead the Security function (CISOs) or are responsible for security strategy and execution. By becoming a member, you will get access to tailored research, expert consultations, and a network of C-level peers that provide decision support for your team's functional and business priorities.

#### **Our Values**

Our clients rely on our products and services to support vital business decisions, and we are committed to maintaining our clients' trust. The quality and trustworthiness of our research, insights, and advice are driven by our core values: independence, objectivity, curiosity, and integrity.

#### **About the Executive Partner Service**

Our Executive Partner team advises client executives and their senior teams on:

- Best practices and industry trends on security governance and roadmap creation, organizational design, cross-infrastructure security including cloud services, strategic planning, and talent
- Cross-function collaboration to align Security with IT, data operations, and software development methodologies
- FS security architecture and governing standards including Zero Trust Architecture, emerging threats (e.g., ransomware), and evolving technology (e.g., quantum)

### Services Included With EPS Subscription

One key executive and their team receive:

- **Direct consultations** with our EPS team on demand, for you and your team, on any topic or issue
- An annual virtual workshop session for your team on general trends and best practices in your key product lines or a deep dive on a specific strategic issue
- Facilitated one-on-one conversations with other financial services CTOs/heads of architecture in our Research Council network
- **On-demand "snap polls"** of our network on topics of interest
- Access to our knowledge base of published reports on business and technology trends, vendor analysis, issue analysis, case studies, industry best practices, and benchmarking